1	GARY S. WINUK Chief of Enforcement	
2	<b>FAIR POLITICAL PRACTICES COMMISSIO</b> 428 J Street, Suite 620	DN
3	Sacramento, CA 95814 Telephone: (916) 322-5660	
4	Facsimile: (916) 322-1932	
5	Attorney for Complainant	
6		
7	BEFORE THE FAIR POLITIC	CAL PRACTICES COMMISSION
8	STATE OF CALIFORNIA	
9		
10	In the Matter of	) FPPC No. 10/506
11	DELOITTE CONSULTING LLP;	) ) STIPULATION, DECISION and ) OPPER
12		) ORDER
13	Respondent.	)
14		)
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16 Complainant Roman G. Porter, Executive Director of the Fair Political Practices Commission, 17 and Respondent Deloitte Consulting LLP, hereby agree that this Stipulation will be submitted for 18 consideration by the Fair Political Practices Commission at its next regularly scheduled meeting.

The parties agree to enter into this Stipulation to resolve all factual and legal issues raised in this matter and to reach a final disposition without the necessity of holding an administrative hearing to determine the liability of Respondent.

Respondent understands, and hereby knowingly and voluntarily waives, any and all procedural rights set forth in Sections 83115.5, 11503 and 11523 of the Government Code, and in Section 18361.1 24 through 18361.9 of Title 2 of the California Code of Regulations. This includes, but is not limited to, the right to personally appear at any administrative hearing held in this matter, to be represented by an 26 attorney at Respondent's own expense, to confront and cross-examine all witnesses testifying at the

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hearing, to subpoen witnesses to testify at the hearing, to have an impartial administrative law judge preside over the hearing as a hearing officer, and to have the matter judicially reviewed.

Respondent Deloitte Consulting LLP stipulates and agrees that its obligations under the Political Reform Act were violated when its independent contractor lobbyist did not timely file lobbyist employer disclosure reports, pursuant to Government Code Section 86115 (8 counts), notwithstanding an agreement for such lobbyist to timely file such reports, as described in Exhibit 1. Exhibit 1 is attached hereto and incorporated by reference as though fully set forth herein. Exhibit 1 is a true and accurate summary of the facts in this matter.

Respondent Deloitte Consulting LLP agrees to the issuance of the Decision and Order, which is attached hereto. Respondent Deloitte Consulting LLP, also agrees to the Commission imposing upon it an administrative penalty in the amount of Eight Thousand Dollars (\$8,000).

A cashier's check from Respondent totaling Eight Thousand Dollars (\$8,000), made payable to the "General Fund of the State of California," is submitted with this Stipulation as full payment of the administrative penalty, to be held by the State of California until the Commission issues its Decision and Order regarding this matter. The parties agree that in the event the Commission refuses to accept this Stipulation, it shall become null and void, and within fifteen (15) business days after the Commission meeting at which the Stipulation is rejected, all payments tendered by Respondent in connection with this Stipulation shall be reimbursed to Respondent. Respondent further stipulates and agrees that in the event the Commission rejects the Stipulation, and a full evidentiary hearing before the Commission becomes necessary, neither any member of the Commission, nor the Executive Director, shall be disqualified because of prior consideration of this Stipulation.

23	B Dated:	
24		Roman G. Porter, Executive Director Fair Political Practices Commission
25	5	
26	5 Dated:	
27	7	, on behalf of Deloitte Consulting LLP
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	STIPU	JLATION, DECISION AND ORDER FPPC No. 10/506

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2	DECISION AND ORDER		
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16	DECISION AND ORDER The foregoing Stipulation of the parties "In the Matter of Deloitte Consulting LLP, FPPC No. 10/506," including all attached exhibits, is hereby accepted as the final Decision and Order of the Fair Political Practices Commission, effective upon execution below by the Chairman. IT IS SO ORDERED. Dated:		
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	STIPULATION, DECISION AND ORDER FPPC No. 10/506		

# EXHIBIT 1

# **INTRODUCTION**

Respondent Deloitte Consulting LLP ("Respondent") is an LLP with interests in California that has also been a lobbyist employer since prior to 2008. As a lobbyist, employer, Respondent is required to file quarterly disclosure reports of lobbyist payments and activities.

Respondent employed Strategic Solutions Advisors, a Lobbying Firm in California with a single lobbyist, Frank Molina, to lobby the California State Legislature, from January 1, 2008 through December 31, 2009. Respondent had a contract and oral agreement with Strategic Solutions Advisors that required Strategic Solutions Advisors to timely file the Respondent's lobbyist employer reports. Mr. Molina assured the Respondent that the reports had been timely filed. Respondent did not independently verify this claim.

Respondent made payments for lobbying services of \$122,500 for the period it retained Strategic Solutions Advisors as a lobbyist.

Despite qualifying as a lobbyist employer under the Political Reform Act (the "Act")<sup>1</sup>, Respondent's quarterly reporting statements as a lobbyist employer were not timely filed as required January 1, 2008 through December 31, 2009.

For the purposes of this Stipulation, Respondent' actions are as follows:

- **COUNT 1:** Respondent Deloitte Consulting LLP's quarterly lobbyist employer report for the January 1, 2008 through March 31, 2008 reporting period was not timely filed as required by Government Code Section 86115.
- **COUNT 2:** Respondent Deloitte Consulting LLP's quarterly lobbyist employer report for the April 1, 2008 through June 30, 2008 reporting period was not timely filed as required by Government Code Section 86115.
- **COUNT 3:** Respondent Deloitte Consulting LLP's quarterly lobbyist employer report for the July 1, 2008 through September 30, 2008 reporting

<sup>&</sup>lt;sup>1</sup> The Political Reform Act is contained in Government Code Sections 81000 through 91014. All statutory references are to the Government Code, unless otherwise indicated. The regulations of the Fair Political Practices Commission are contained in Sections 18109 through 18997 of Title 2 of the California Code of Regulations. All regulatory references are to Title 2, Division 6 of the California Code of Regulations, unless otherwise indicated.

period was not timely filed as required by Government Code Section 86115.

- **COUNT 4:** Respondent Deloitte Consulting LLP's quarterly lobbyist employer report for the October 1, 2008 through December 31, 2008 reporting period was not timely filed as required by Government Code Section 86115.
- **COUNT 5:** Respondent Deloitte Consulting LLP's quarterly lobbyist employer report for the January 1, 2009 through March 31, 2009 reporting period was not timely filed as required by Government Code Section 86115.
- **COUNT 6:** Respondent Deloitte Consulting LLP's quarterly lobbyist employer report for the April 1, 2009 through June 30, 2009 reporting period was not timely filed as required by Government Code Section 86115.
- **COUNT 7:** Respondent Deloitte Consulting LLP's quarterly lobbyist employer report for the July 1, 2009 through September 30, 2009 reporting period was not timely filed as required by Government Code Section 86115.
- **COUNT 8:** Respondent Deloitte Consulting LLP's quarterly lobbyist employer report for the October 1, 2009 through December 31, 2009 reporting period was not timely filed as required by Government Code Section 86115.

# SUMMARY OF THE LAW

An express purpose of the Act, as set forth in Section 81002, subdivision (b), is that the activities of lobbyists should be regulated and their finances disclosed in order that improper influences will not be directed at public officials. The Act therefore establishes a lobbyist employer, lobbying firm and lobbyist reporting system designed to accomplish this purpose of disclosure.

# <u>Lobbyist Employer</u>

"Lobbyist employer" means any person, other than a lobbying firm, who: (a) Employs one or more lobbyists for economic consideration, other than reimbursement for reasonable travel expenses, for the purpose of influencing legislative or administrative action, or (b) Contracts for the services of a lobbying firm for economic consideration, other than reimbursement for reasonable travel expense, for the purpose of influencing legislative or administrative action." Government Code Section 82039.5

### **Duty to File Lobbyist Employer Reports**

EXHIBIT 1 IN SUPPORT OF STIPULATION, DECISION AND ORDER FPPC NO. 10/506 The following persons are required to file the statements required by Section 86116: (a) Any lobbyist employer; and (b) Any person who directly or indirectly makes payments to influence legislative or administrative action of five thousand dollars (\$5,000) or more in value in any calendar quarter. Government Code Section 86115

Every person described in Section 86115 shall file periodic reports containing the following information: (a) The name, business address, and telephone number of the lobbyist employer or other person filing the report.(b) The total amount of payments to each lobbying firm. (c) The total amount of all payments to lobbyists employed by the filer. (d) A description of the specific lobbying interests of the filer. (e) A periodic report completed and verified by each lobbyist employed by a lobbyist employer pursuant to Section 86113. (f) Each activity expense of the filer. A total of all activity expenses of the filer shall be included. (g) The date, amount, and the name of the recipient of any contribution of one hundred dollars (\$100) or more made by the filer to an elected state officer, a state candidate, or a committee controlled by an elected state officer or state candidate, or a committee primarily formed to support the officer or candidate. If this contribution is reported by the filer or by a committee sponsored by the filer in a campaign statement filed pursuant to Chapter 4 which is required to be filed with the Sectary of Sate, the filer may report only the name of the committee, and the identification number of the committee. (h)(1) Except as set forth in paragraph (2), the total of all other payments to influence legislative or administrative action including overhead expenses and all payments to employees who spend 10 percent or more of their compensated time in any one month in activities related to influencing legislative or administrative action. Government Code Section 86116

The following persons shall file the statements required by Section 86116: (a) Any lobbyist employer; and (b) Any person who directly or indirectly makes payments to influence legislative or administrative action of five thousand dollars (\$5,000) or more in value in any calendar quarter.

Reports required by Sections 86114 and 86116 shall be filed during the month following each calendar quarter. The period covered shall be from the first day of January of each new biennial legislative session through the last day of the calendar quarter prior to the month during which the report is filed. When total amounts are required to be reported, totals shall be stated both for the period covered by the statement and for the entire legislative session to date. Government Code Section 86117

### **SUMMARY OF THE FACTS**

Respondent Deloitte Consulting LLP ("Respondent") is an LLP with interests in California that has also been a lobbyist employer since prior to 2008. As a lobbyist employer, Respondent is required to file quarterly disclosure reports of lobbyist payments and activities.

EXHIBIT 1 IN SUPPORT OF STIPULATION, DECISION AND ORDER FPPC NO. 10/506 Respondent employed Strategic Solutions Advisors, a Lobbying Firm in California with a single lobbyist, Frank Molina, to lobby the California State Legislature, from January, 2008 through December 31, 2009. Respondent had a contract and oral agreement with Strategic Solutions Advisors that required Strategic Solutions Advisors to timely file the Respondent's lobbyist employer reports. Mr. Molina assured the Respondent that the reports had been timely filed. Respondent did not independently verify this claim.

Respondent made payments for lobbying services of \$122,500 for the period it retained Strategic Solutions Advisors as a lobbyist.

#### **COUNTS 1-8**

(Required Lobbyist Employer Reports Not Timely Filed)

Respondent Deloitte Consulting LLP's quarterly lobbyist employer reports for the January 1, 2008 through December 31, 2009 reporting periods were not timely filed, as required by Government Code Section 86115.

#### **CONCLUSION**

This matter consists of eight counts, carrying a maximum administrative penalty of \$40,000.

In determining the appropriate penalty under the Act, the Enforcement Division considers the typical treatment of the conduct in the overall statutory scheme of the Act, with an emphasis on serving the purposes and intent of the Act. Additionally, the Enforcement Division considers the facts and circumstances of the conduct in context of the factors set forth in Regulation 18361.5, subdivision (d)(1)-(6): the seriousness of the conduct; the presence or lack of intent to deceive the voting public; whether the conduct was deliberate, negligent, or inadvertent; whether the Respondent demonstrated good faith in consulting with Commission staff; and whether there was a pattern of such conduct.

For Counts 1-8, not filing lobbyist employer disclosure statements in a timely fashion is inconsistent with one of the central purposes of the Act, that the activities of lobbyists should be regulated and their finances disclosed in order that improper influences will not be directed at public officials. The public harm inherent in these actions is that the public is deprived of important and timely information from Respondent regarding the amounts and nature of lobbying activity. The typical administrative penalty for not timely filing lobbyist employer statements has been in the low range of penalties.

### FACTORS IN AGGRAVATION

# EXHIBIT 1 IN SUPPORT OF STIPULATION, DECISION AND ORDER FPPC NO. 10/506

In this matter, Respondent's lobbyist employer reports were not timely filed for eight reporting periods. Respondent filed the reports after the non-filing was brought to the attention of the Respondent by the FPPC.

By not timely filing the lobbyist employer reports, over \$120,000 worth of lobbying payments and activity was not disclosed in a timely fashion, depriving the public of information on a significant amount of lobbying activity. Additionally, Respondent had a previous history of filing lobbyist employer reports and had employed Strategic Solutions Advisors to timely file the reports, demonstrating it was aware of its obligations.

# FACTORS IN MITIGATION

Respondent has no history of violating the Act and cooperated with the investigation. Additionally, Respondent had a contract and oral agreement with Strategic Solutions Advisors that required Strategic Solutions Advisors to timely file the Respondent's lobbyist employer reports. Frank Molina, the sole lobbyist employed by Strategic Solutions Advisors, assured the Respondent that the reports had been timely filed. Once the Respondent learned the reports had not been filed, it filed the reports.

### PENALTY

The facts of this case, including the aggravating and mitigating factors discussed above, justify imposition of the agreed upon penalty of Eight Thousand Dollars (\$8,000), One Thousand Dollars (\$1,000) each for Counts 1-8.

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